

WAC Minutes

November 6, 2017 - 6:00 pm - Starlite Room

Attendees: Grant Schultz, Jenny Carr, Jenny Hageman, Suzi Cooper, Teresa Pakulis, , Mike O'Donnell, Ed Sherman, Kim Stark, Ann Freeman, Jeff Freeman, Angie Beer, Nicky McGuire and Nikki Rowland

Call to order: Jenny Hageman 6:03pm, Oct notes approved by Mike O'Donnell/2nd-Suzi Cooper

Treasures Report:

- Talked about the Rust Memorial Fund and where does that money come from? Jenny H is going to check
- Voted to give back \$30k to the school

AD Report/Grant Schultz:

- Both girls and boy cross county had great seasons, boys team qualified for state, finished 11th as a team with Max Locher(10) finishing 9th as an individual. Regan Gorman(11) qualified on the girls side, also finishing 8th.
- Girls Swimming is having an awesome season, won the district title at Linn Mar on Oct 28th, finished at State on Nov 4th in Marshalltown, with an 11th place finish as a team, with Elise Novak (10) having a podium finish in the 100Fly, with 6th. Ayla Taylor (11), competed in diving, Friday, Nov. 3rd, made the finals and finished 13th.
- Catie Schrader, member of the Warrior Dance Team, had a great performance at state solo dance, bringing home 2nd place
- Softball Coach interviews the week of Nov 13th
- Girls Soccer Coach Interviews-Week of Nov 20th
- All Winter sports have stated back up

Concessions

- Emails have been sent out to parent reps. And Jenny Carr has set up Sign-Up Genius, which is also available on the WAC website
- Junior Warrior Tournaments, Girls we made about \$570 and boys about \$1700

Golf Outing

- Nothing to report

Hall of Fame-

- February 2, 2019
- Grant is looking at the possibility of getting some people to help research nominees' accomplishments.

Jr Warrior Basketball:

- Made 6200.00 for both, which includes all expenses taken out. Had 11 girls and 23 boys teams participate.

Membership:

- 91 memberships, up 1 from October meeting
- Will do a Winter Push, with a mass email going out and adding the form to the "Virtual Backpack" for all schools, with a cost of 194.00, since they will not get the football tickets.
- We did donate a Super Warrior Membership to PPA for them to auction off at Buy It for a Song, which also included some items from the Warrior Store.
- We are missing "matching funds" checks from Alliant, Kirkwood and Rockwell, Nicky and Teresa P will follow up with the families that stated those funds.

Merchandise/Marcia Kunde:

- Made \$450.00 at the last home game
- Going to set up at the Erskine Extravaganza (December 2nd), Cocoa & Carols (December 9th) and 2 Holiday Open Houses (December 5th and December 12th) for the open houses, they will be set up in the foyer and not have the store open, so they have more visibility. Grant will send out a mass email on the Holiday Open houses, again, to all schools in the Wash district.

Parent Reps:

- Looking for Softball and Girls Tennis. Angie did state she thought that Lesley Fleming was the softball parent rep and was going to follow up with Lesley.

Programs/Mike O'Donnell:

- Still needs to collect about \$2K for the Fall Sports Program
- Would like to do a Winter Program, but maybe no advertising, since we just had the fall one and didn't want to overwhelm our advertisers.

Old Business:

Credit Card "Square":

- **Bank** - \$70 one-time fee to purchase device (chip reader)
- \$5/month Trans Armor Fee
- \$6 /month Clover service fee
- \$1.25-1.75% per transaction
- **Square** - Free magstripe reader or one-time fee to purchase \$29 chip reader
- 2.75% per transaction
- We voted to do a month trial run to see how it goes. Jenny H will order the square.

New Business:

- None

Adjourn, 6:56PM Mike O'Donnell/Nicky McGuire

Next Meeting: December 11th, 6:00pm, Starlite.

Washington Athletic Club
Balance Sheet
As of Nov 5, 2017

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
Change box	0
Checking - general account	28,398
Rust Memorial Fund	1,836
WAC Savings	2,500
Total Bank Accounts	<u>32,734</u>
Total Current Assets	<u>32,734</u>
Fixed Assets	
Concession stand	0
Original Cost	13,017
Total Concession stand	<u>13,017</u>
Total Fixed Assets	<u>13,017</u>
TOTAL ASSETS	<u>45,751</u>
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	21,552
Retained Earnings	3,543
Net Income	20,656
Total Equity	<u>45,751</u>
TOTAL LIABILITIES AND EQUITY	<u>45,751</u>

Washington Athletic Club
Profit and Loss
Jul 1, 2017 - Nov 5, 2017

	<u>Total</u>	<u>FY 16</u>	<u>FY 15</u>
Income			
Concessions Income	12,133	27,355	23,046
Donations			6,163
Golf Outing		8,676	7,474
Golf Outing 2016		2,181	
Jr Warrior Boy and Girl Income	2,473	20,612	19,957
LCCERTRC income			18,000
Membership Income	27,998	25,514	28,556
Merchandise	6,748	16,163	17,784
Program Ad Income	2,200	5,096	4,951
Program Sales	403	1,031	648
Ticket Sales		1,971	0
Write up adjustment		2,275	
Total Income	<u>51,954</u>	<u>108,599</u>	<u>126,580</u>
Expenses			
Concession expenses	5,552	17,254	16,863
Golf Outing expense		3,188	850
Golf Outing expense 2016		3,224	
Hall of Fame		1,237	1,891
Jr Warrior Boys and Girls	3,945	7,011	7,658
LCCERTRC			18,987
Merchandise Expense	8,459	15,912	12,206
Programs	2,987	2,871	2,757
WAC Admin	1,353	1,815	2,358
WHS Athletics	9,000	54,986	62,418
Total Expenses	<u>31,298</u>	<u>107,497</u>	<u>125,988</u>
Net Operating Income	<u>20,656</u>	<u>1,101</u>	<u>591</u>
Net Income	<u>20,656</u>	<u>1,101</u>	<u>591</u>