

WAC Minutes

October 2, 2017 - 6:00 pm - Starlite Room

Attendees: Grant Schultz, Jenny Carr, Jenny Hageman, Suzi Cooper, Teresa Pakulis, Laurie Tauber, Lesley Fleming, Jeff Freeman, Ann Freeman, Jeff Freeman, Angie Beer, Nicky McGuire and Nikki Rowland

Call to order: Jenny Hageman 6:10pm

Treasures Report:

- Not available at meeting
- See attached below

AD Report/Grant Schultz:

- Freshman Home volleyball game cancelled due to low numbers at Wash
- Varsity Volleyball took 2<sup>nd</sup> in a Invitational Saturday, Sept 30th
- Girls Swimming is having an awesome season
- Girls Swimming and Volleyball Senior Night, Tuesday, Oct 3rd
- Girls Cross Country took 4<sup>th</sup> in Clinton
- High hopes the Varsity Football team finishes the season well
- Freshman football is doing well
- Boy's golf state qualifier meet is Oct 3<sup>rd</sup>, they are 4<sup>th</sup> overall in MVC
- Will Harte hired as new head girls track coach
- Kingston Update-The district has hired a security firm for football games, but their license expired so not sure when they will be back on the job. The new rule that no elementary or middle school student will be admitted without a parent was communicated the students but not parents causing some confusion. The rule will be in full effect next year.

Membership/Nikki McGuire:

- Currently have 90 memberships
- Will promote membership and do a winter push

Jr Warrior Basketball:

- Trying to find ways to increase our numbers in the Jr Warrior Program
- Jr Warriors asked why they don't get a discount to their own tournament, or at least if they sign up for 1, get a discount on the 2<sup>nd</sup> tournament.

Merchandise/Marcia Kunde:

- YTD sales is \$8,373.25 through 9/14/17
- Did need to order more sweatshirts and stadium seats
- Looking into online where they will ship to homes and cost
- Going to set up at the Erskine Extravaganza, Cocoa & Carols and have at least one Holiday open house at the school in early December

Kingston Advertising

- Had 2 for Homecoming game, they looked awesome
- Send out Mass Email for the advertising opportunity, only \$50.00 for the entire game

Credit Card "Square":

- Need to figure out how this could work, as we would need a phone phone line as we would want this to be a live transmit to prevent potential loss, and if we have it on a smartphone, are there too many "passes"

Old Business:

- None

New Business:

- None

Next Meeting: November 6th 6:00pm, Starlite.

**Washington Athletic Club**  
**Balance Sheet**  
As of Oct 4, 2017

	<u>Total</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Bank Accounts	
Change box	40
Checking - general account	25,321
Rust Memorial Fund	3,435
WAC Savings	2,500
<b>Total Bank Accounts</b>	<b>31,296</b>
<b>Total Current Assets</b>	<b>31,296</b>
<b>Fixed Assets</b>	
Concession stand	0
Original Cost	13,017
<b>Total Concession stand</b>	<b>13,017</b>
<b>Total Fixed Assets</b>	<b>13,017</b>
<b>TOTAL ASSETS</b>	<b>44,313</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
<b>Total Liabilities</b>	
Equity	
Opening Balance Equity	24,612
Retained Earnings	3,543
Net Income	16,178
<b>Total Equity</b>	<b>44,334</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>44,334</b>

**Washington Athletic Club**  
**Profit and Loss**  
Jul 1, 2017 - Oct 4, 2017

	<u>Total</u>	<u>FY 16</u>	<u>FY 15</u>
<b>Income</b>			
Concessions Income	9,639	27,355	23,046
Donations			6,163
Golf Outing		8,676	7,474
Golf Outing 2016		2,181	
Jr Warrior Boy and Girl Income		20,612	19,957
LCCERTRC income			18,000
Membership Income	27,998	25,514	28,556
Merchandise	6,402	16,163	17,784
Program Ad Income	400	5,096	4,951
Program Sales	403	1,031	648
Ticket Sales		1,971	0
Write up adjustment		2,275	
<b>Total Income</b>	<b>44,842</b>	<b>108,599</b>	<b>126,580</b>
<b>Expenses</b>			
Concession expenses	6,552	17,254	16,863
Golf Outing expense		3,188	850
Golf Outing expense 2016		3,224	
Hall of Fame		1,237	1,891
Jr Warrior Boys		7,011	7,658
LCCERTRC			18,987
Merchandise Expense	8,959	15,912	12,206
Programs	2,987	2,871	2,757
WAC Admin	1,164	1,815	2,358
WHS Athletics	9,000	54,986	62,418
<b>Total Expenses</b>	<b>28,664</b>	<b>107,497</b>	<b>125,988</b>
<b>Net Operating Income</b>	<b>16,178</b>	<b>1,101</b>	<b>591</b>
<b>Net Income</b>	<b>16,178</b>	<b>1,101</b>	<b>591</b>